

Individual and Family Commission Schedule – Attachment C Washington

Effective January 1, 2021

Producer Compensation Plan for Individual and Family Business

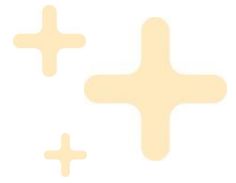
Providence Health Plan's producer compensation program focuses on long-term relationships with successful producers who are committed to a health plan focus.

PHP Individual and Family Plan new appointment

Before PHP will issue quotes for individual and family plan business, you must be an appointed producer. To receive an appointment, complete and return our appointment application. Please provide all information requested, including references. The application will be reviewed with consideration for professional association affiliation, individual and family plan health insurance focus, and congruence with Providence values.

- + The appointment application includes:
 - + A completed Agency and Commission Agreement, signed by Agency Principal
 - + A copy of your current Errors and Omissions Insurance Policy, stating the policyholder name, policy limits (\$1 million minimum aggregate coverage) and policy effective dates
 - + A copy of your current Washington producer/agency license(s)
 - + A completed W-9 form for accounting purposes
 - + If you plan to sell PHP Individual and Family plans through the Washington Health Benefit Exchange (WAHBE) you will need to complete your annual certification with the state. For more information on WAHBE requirements please refer to this link: <https://www.wahbexchange.org/partners/insurance-brokers/>





Maintaining an existing appointment

Insurance producers who are currently appointed with Providence Health Plan are required to meet the following ongoing appointment standards:

- + Maintain a current Washington producer/agency license
- + Maintain and provide proof of \$1 million in errors and omissions coverage
- + Comply with all provisions of the Providence Health Plan Agency and Commission Agreement

Schedule of Commissions

Individual and Family

Medical	
All plans sold off Exchange	\$20.00 PMPM
All plans sold through WAHBE	\$15.00 PMPM

- + Commissions are paid monthly based on actual membership for each billing month
- + Commissions for the contract year will be paid at the PMPM rate in effect at the beginning of the contract year

The Company may modify the above commission schedule with written notice. The Agent shall be deemed to have accepted the modified commission schedule unless the Agent provides written notice of termination as required under the Agency and Commission Agreement.

Visit ProvidenceHealthPlan.com or call **503-574-6300** (Portland Metro Area) or **877-245-4077** (all other areas) for more information.

